



## The Law of Attraction for Sales: How to Connect the Dots to Get What You Want (Paperback)

By J M Edwards

Interskillmedia.com, United States, 2009. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. The Law of Attraction is real and powerful when understood and used correctly. What you must recognize is the fact that simply wanting something will not change the order of the universe and therefore hand it over to you on a silver platter. To be successful in Sales, there must be a balance between using The Law of Attraction principles and setting realistic and achievable goals, knowing the most effective ways in which to influence customer behavior and, how to make the most of your Sales presentations by encoding and decoding body language with each and every customer interaction. Even if you are intrigued by The Law of Attraction and the amazing power and influence it can have upon your potential success but, you do not believe in yourself, you are unlikely to ever realize the level of success you are actually capable of achieving. The Law of Attraction is like the engine in an automobile. The engine gives forth horsepower and is the driving force that makes the automobile a reality. The windshield, tires, steering wheel and transmission are all components...



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